

## Walton Doubles Tax Credits for National Grocery Retailer

### Situation:

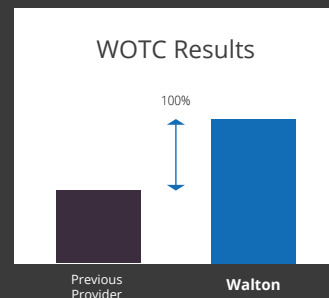
A well-known national grocery retailer with more than two thousand locations had been screening their employees for Work Opportunity Tax Credits (WOTC) through a prominent provider that was unable to meet their needs, due limited technology capabilities. As a result, a significant loss in tax credits was in sight, unless they were able to find a suitable replacement provider that could implement a solution quickly and maintain optimal performance metrics.

### Solution:

After evaluating integration capabilities and technology platforms from several providers, their choice to switch to Walton became clear. Walton's team got to work right away, implementing an integrated solution to screen their new hires for WOTC within their Applicant Tracking System workflow within 30 days.

### Results:

As a result of implementing Walton's solutions and best practices, their WOTC program metrics remained at optimal levels. Additionally, Walton leveraged its integration with State Workforce Agencies to expedite the processing of backlogged WOTC certifications from their previous provider. As a result, this client's WOTC results doubled year-over-year.



“

Walton is a master of their craft. Our company has greatly benefited from partnering with them.”

–VP, Human Resources  
National Grocery Retailer



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